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he wouldn't have many friends. It's true, yes. Electoral politics is all about making friends (or friends, either way) without creating, along the way, a bunch of enemies who know various uninflated rumors or uncomfortable truths about the candidate. Cicero suggests that the most risky information about the candidate is most likely to come from family members or very close associates. First, the candidate needs to find the privileged - the kind of people he's trying to join - to warn them that he will defend their interests. Tell them, says Quintus, that if you seem to be on the side with common people on any issue, it's because you have to win the favor of Pompey to use your great influence on your behalf, or at least not against you. (Imagine someone with a pre-Palin reputation of John McCain and post-Lewinsky my Bill Clinton and you get a sense of Pompeii.) In addition to the pathology, there are numbers that have power within their own cities, neighborhoods, associations and so on. A candidate who gets support also gets the votes of the people who influence them. But pay attention, warns a campaign adviser, to differentiate these men from those who seem important but are not real power and are often unpopular in their group. Identifying the difference between useful and ruthless men in any organization will save you from investing your time and resources with people who will help you a little bit. Given the audience behind this column, I think it's a good point to comment on academic politics, but you're probably way ahead of me on this. In addition to cultivating a strong elite, the candidate must meet and meet many different types of people with which we would not normally associate them in everyday life. It could be stalling. But this is an opportunity: running for office is a perfectly decent way of fearless and unacceptable [cultivating friendships with people with whom no decent person would talk to. Also, while the art of flattery [is] a shameful thing in ordinary life, it is on the campaign trail. If you're flattering a man, explaining tactics, there's no excuse for it, but if you use inadging as a way to make political friends, that's acceptable. For a candidate, there must be a chameleon, adapting to each person he meets, changing his or her expression and speech as needed. Such passages are what makes even the classicist wonder whether the document is true. As someone said in another context: You don't talk about these things, you just do them. Less impressionist doubts about its authenticity focus on certain choice words or historical references that might be ahronistic. It was also claimed that the letter to Marcus format was a kind of ruse -- that it was genuinely intended to be surrounded by potential marcus during the aristocracy. That would be a signal that they shouldn't worry about any promises the candidate made. If so, it was also a reminder of how much filth Marcus's campaign had over her opponents -- especially Catiline, an aristocratic hot head who, he writes in the letter, lived a life of dissent while hanging out with actors and was known for hanging out with gladiators who served as hired bandits in all their crimes. As for the crimes, they were too many to say: He never missed an opportunity to desecrate the shrine, even though his followers didn't want to stop so low.... He was so unheard of, so mean, so shreathed in his decency that he harassed young boys almost in the arms of their parents. Do I have to remind you what he did in Africa? It's all recorded in the indictments, which should be carefully reviewed, by the way.... He's so unpredictable, men are more afraid of him when he's not doing anything than they do when he's making trouble.' And also: Catiline would have led a failed coup attempt two years later. If the accounts of Roman historians are anything to go by, nothing in Commentariolum really counts as an indictment of the character. This guy does sound like scum. Whoever wrote the document, and for whatever reason, it's foolish to think that someone in the 21st century will read it as a campaign planning guide. Someone who doesn't yet have an instinctive understanding of the points he makes won't last long enough to become a city council candidate, much less a president. No, his appeal is for voters as a reminder of what we're up against. Politicians can come and go, and campaigns can ebb and run -- but electoral cynicism is forever. (NOTE: Two fixes have been made since the original posted column. A distant reference to Quinto, since a more famous brother was removed, and the original spelling of Catiline was entered, although contemporary writings -- such as translations of Sallust's history -- often call it Cataline.) Catalin.)

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